



Sales Executives - Candidate Profile

Role Overview

We are seeking dynamic and result-oriented Sales Executives to drive business growth, develop customer relationships and promote Genius Filters across assigned markets.

Key Responsibilities

- Identify and develop new customers and business opportunities
- Manage existing client relationships and ensure customer satisfaction
- Promote and sell filtration products and solutions
- Prepare quotations, negotiate pricing and close sales deals
- Achieve assigned sales targets and revenue goals
- Coordinate with technical and production teams for order execution
- Maintain sales records and prepare periodic reports

Key Skills

- B2B / Industrial Sales
- Customer Relationship Management
- Negotiation & Communication Skills
- Market Development & Lead Generation
- MS Office (Excel, Word, PowerPoint)
- Basic technical understanding (preferred)

Educational Qualification

Graduate / Diploma in Engineering, Business Administration, Marketing or related field

Experience

0–5 years of experience in sales or business development. Experience in industrial, manufacturing or engineering products is an added advantage.

Preferred Candidate Attributes

- Target-driven and self-motivated
- Strong interpersonal and presentation skills
- Willingness to travel as required
- Ability to work independently and as part of a team

Job Location

As per company requirement

How to Apply

Interested candidates may send their resume to:

Email: hr@geniusfilters.com